



RESIDENTIAL & COMMERCIAL ROOFING EXPERTS



Feb 02, 2024

1006 Summit Avenue

Test Custo
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Saint Paul, MN 55105



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Timberline HDZ[®]

High Definition[®] Lifetime[†] Shingles



As featured on *This Old House*, the Timberline HDZ[®] Shingles installed here are Oyster Gray.

Millions of families have found shelter and peace of mind under a Timberline[®] roof.

And now, a good thing just got even better again.

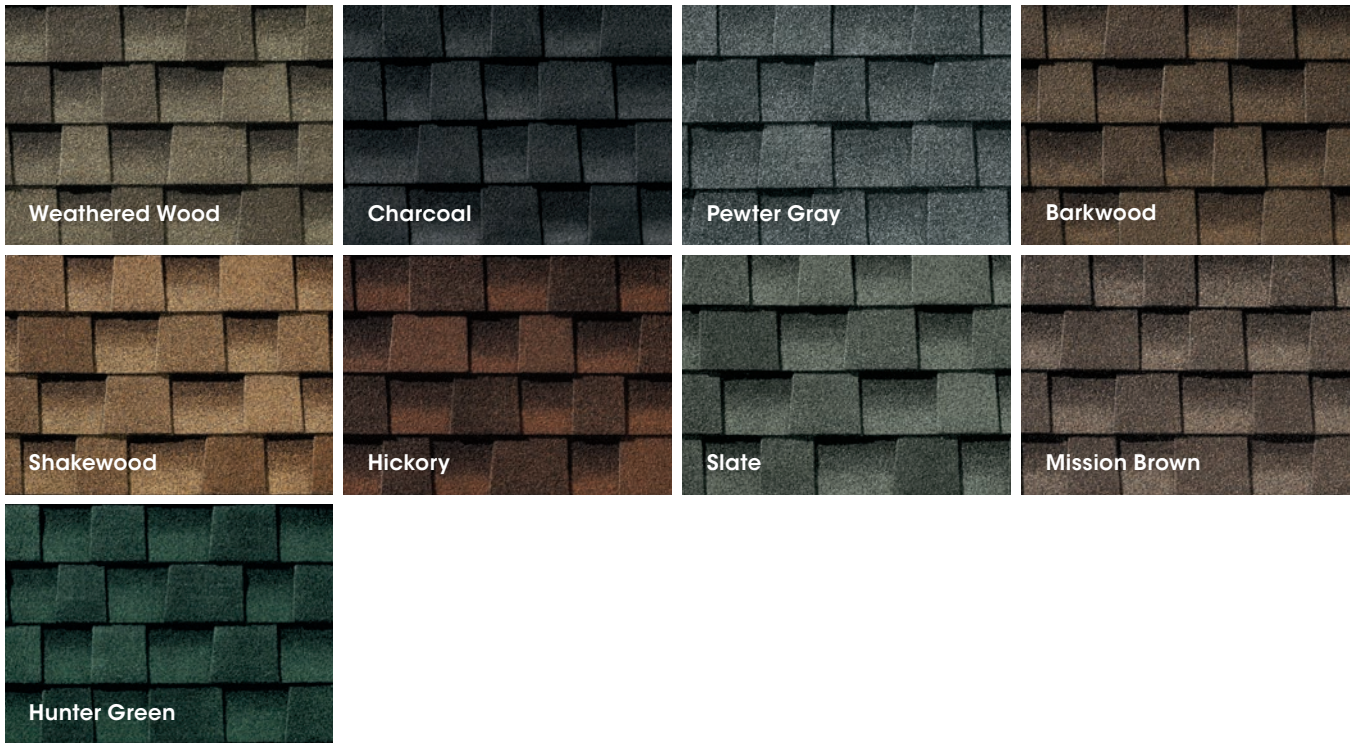


We protect what matters most[™]

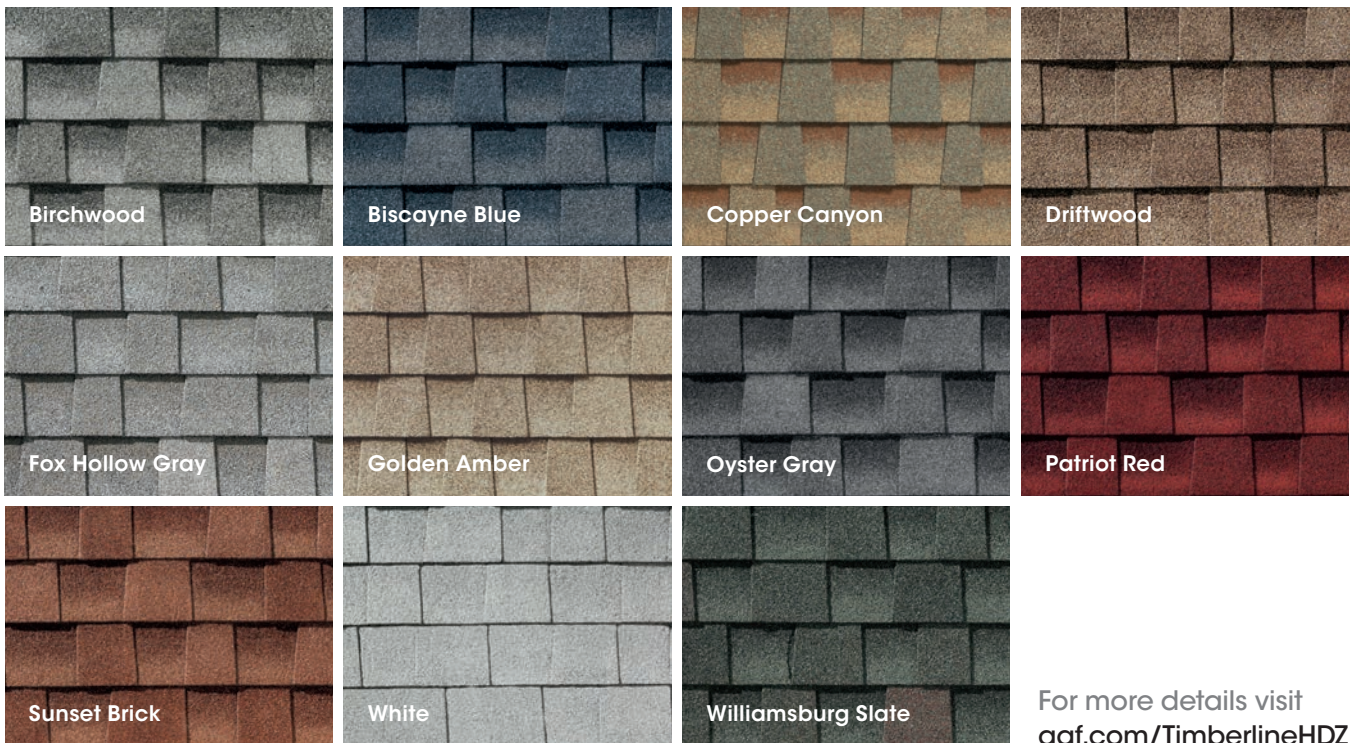
Color Availability



Nationally Available Colors



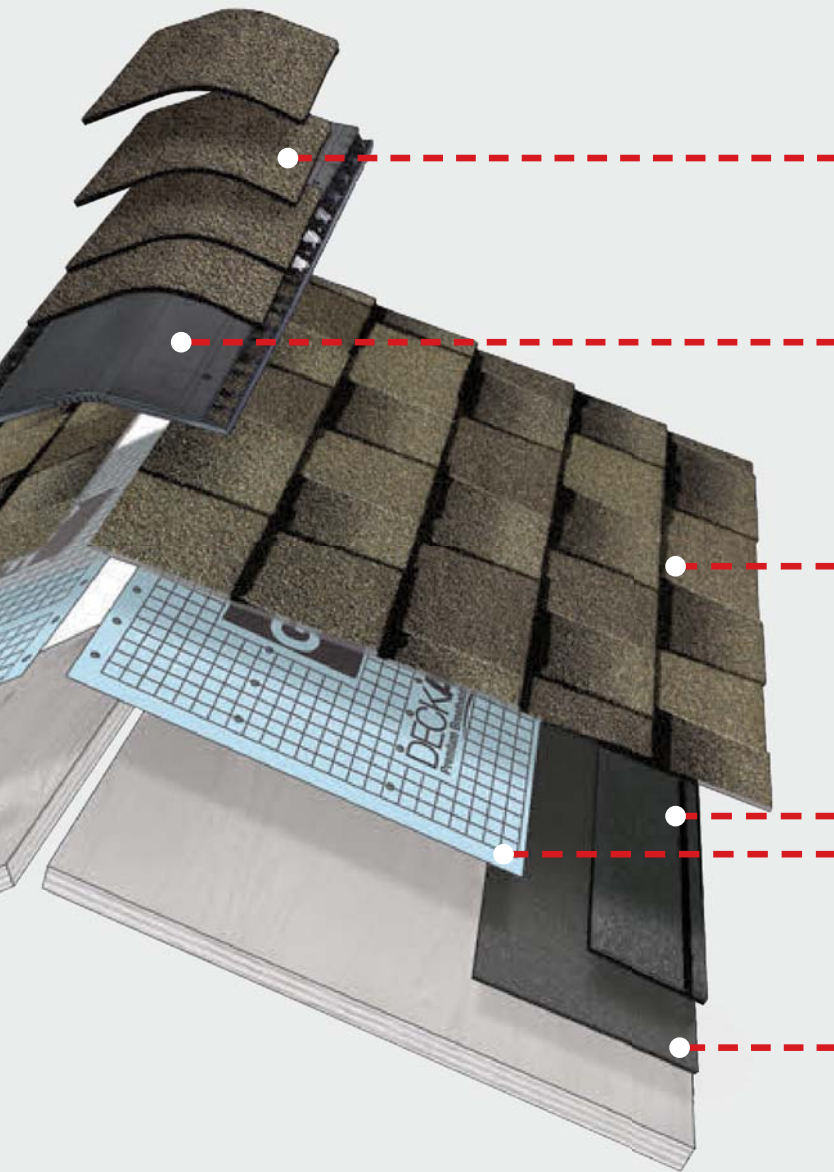
Regionally Available Colors (See next page for details.)



For more details visit gaf.com/TimberlineHDZ

Note: It is difficult to reproduce the color clarity and actual color blends of these products. Before selecting your color, please ask to see several full-size shingles.

The GAF Lifetime[†] Roofing System



Ridge Cap Shingles

The finishing touch that helps defend against leaks at the hips and ridges



Cobra[®] Attic Ventilation

Helps reduce attic moisture and heat



Lifetime[†] Shingles

Beautify and protect for years to come



Starter Strip Shingles

Helps guard against shingle blow-offs



Roof Deck Protection

Helps shield the roof deck from moisture infiltration



Leak Barrier

Helps prevent leaks caused by wind-driven rain and ice dams

Install any GAF Lifetime[†] Shingle and at least 3 qualifying GAF Accessories and get a Lifetime[†] limited warranty on your qualifying GAF products plus

non-prorated coverage for the first 10 years. For even stronger coverage, ask your GAF factory-certified contractor¹ about enhanced GAF warranties.



[†] Lifetime refers to the length of warranty coverage provided and means as long as the original individual owner(s) of a single-family detached residence [or eligible second owner(s)] owns the property where the qualifying GAF products are installed. For other owners/structures, Lifetime coverage is not applicable. Lifetime coverage on shingles requires the use of GAF Lifetime Shingles only. See the *GAF Shingle & Accessory Limited Warranty* for complete coverage and restrictions. Visit gaf.com/LRS for qualifying GAF products. Lifetime coverage on shingles and accessories requires the use of any GAF Lifetime Shingle and at least 3 qualifying GAF Accessories. See the *GAF Roofing System Limited Warranty* for complete coverage and restrictions. For installations not eligible for the *GAF Roofing System Limited Warranty*, see the *GAF Shingle & Accessory Limited Warranty*. Visit gaf.com/LRS for qualifying GAF products.

¹ Contractors enrolled in GAF certification programs are not employees or agents of GAF, and GAF does not control or otherwise supervise these independent businesses. Contractors may receive benefits, such as loyalty rewards points and discounts on marketing tools from GAF for participating in the program and offering GAF enhanced warranties, which require the use of a minimum amount of GAF products.

GAF Timberline HDZ Lifetime Shingles

Estimate Option

Name/description

Roofing Labor

Remove a single layer of shingles and underlayment. Install new underlayment and new asphalt shingles.

Re-nail Roof Sheathing

Labor for re-nailing roof sheathing for a roof replacement.

GAF Timberline HDZ Shingles

GAF TIMBERLINE HDZ SHINGLES Remove and replace all shingles with GAF Timberline HDZ shingles - includes StainGuard Algae Protection

Peel N Stick

Install PEEL AND STICK on the entire pitched roof. "Peel and Stick" is a waterproof roof underlayment membrane developed to protect the roof from water damage. Peel and Stick (sometimes called ice and snow shields) are made with polymer-modified bitumen with an adhesive back surface.

Hip and Ridge Cap

HIP & RIDGE CAP SHINGLES Specialized shingles covering the ridge and hip lines providing a finished appearance and protecting high-stress areas against leaks and blow-off

Drip Edge

DRIP EDGE FLASHING Metal flashing is installed at the edges of the roof to help control the flow of water away from the fascia and to protect the underlying roofing components, preventing fascia from rotting over time (Rakes/Eaves)

Starter Strip

STARTER STRIP Long, narrow shingles installed along the edges of the roof creating a watertight seal at the edge of your roof. Their pre-applied properly-positioned adhesive helps prevent shingle uplift and blow-off

Ice and Water Shield

Installed on roof valleys, ICE and WATER, also referred to as "peel and stick," is a waterproof roof underlayment membrane developed to protect vulnerable areas on a roof from water damage. Peel and Stick (sometimes called ice and snow shields) are made with polymer-modified bitumen with an adhesive back surface.

Rolled Roofing

Two-Ply Modified self-adhered bitumen roof including base sheet and cap. Installed on low-sloped roof areas.

Vent Pipe Flashing

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(763) 310-6004
nick@ineedroof.com



GAF Timberline HDZ Lifetime Shingles

PIPE FLASHING A type of flashing boot installed around the base of plumbing pipe vents and other roof penetrations to waterproof them

Waterproof Penetrations

Waterproof Penetrations to prevent water intrusion.

Vents

Standart Off-Ridge box type Roof Vent

Permit

Dumpster

Estimate Total

\$0.00

GAF Extended Warranty

Estimate Option

Name/description

GAF Premium Synthetic Underlayment

Install Two layers of Premium GAF Feltbuster Synthetic Underlayment protection over your entire roof. Premium underlayment is breathable and has a longer lifespan. It's a key part of the GAF Lifetime Roofing System and has even earned the Good Housekeeping Seal.

GAF System Plus Limited Warranty

Warranty Term for GAF Shingles: Lifetime

Smart Choice Protection Period: 50 Years

Algae Warranty Term:

- 10 Years for StainGuard-Labeled Shingles
- 25 Years for StainGuard Plus-Labeled Shingles and Ridge Cap Shingles
- 30 Years for StainGuard Plus PRO™-Labeled Shingles

Wind Warranty Term: 15 Years

Maximum Wind Speed Coverage:

- Non-LayerLock-labeled shingles: 130 mph with Special Installation
- LayerLock-labeled shingles: WINDPROVEN Limited Wind Warranty: No maximum wind speed limitation!

Tear-Off: Covered (when necessary)

Disposal: **Not Covered**

Workmanship: **Not Covered**

Estimate Total

\$0.00

Gutters

Estimate Option

Name/description

6" Gutters

6" Gutters (aluminum)

Downspouts

Downspouts (aluminum) 3x4

Estimate Total

\$0.00

Summary

Please select one or more options from this proposal and sign it with any notes.

GAF Timberline HDZ Lifetime Shingles \$0.00

GAF Extened Warranty \$0.00

Gutters \$0.00

Customer notes

Test Custo

Nick Bakken

Nick Bakken, Excel Exteriors

Date

02/02/2024

Date

By signing this document you agree to the statement of works provided by Excel Exteriors and in accordance with any terms described within.

WindProven™ Limited Wind Warranty

When installed with the required combination of at least 4 qualifying GAF Accessories, Timberline® Shingles with LayerLock® Technology are eligible for an industry first: a wind warranty with no maximum wind speed limitation!



GAF Shingles with LayerLock® Technology + 3 accessories

- Ridge Cap Shingles** (6)
- GAF Shingles with LayerLock® Technology** (4)
- Roof Deck Protection** (2)
- Starter Strip Shingles** (3)

1 of these accessories

- Attic Ventilation** (5)
(Cobra® Attic Vents or Master Flow® Attic Exhaust Vents)
- Leak Barrier** (1)

Choose 1 + Choose 3 (1 from each column)

GAF Shingles with LayerLock® Technology	Starter Strip Shingles	Roof Deck Protection	Ridge Cap Shingles
Timberline HDZ®	Pro-Start®	Deck-Armor™	Ridglass®
Timberline® UHDZ™	QuickStart®	FeltBuster®	Seal-A-Ridge®
Timberline® AS II	WeatherBlocker™	Shingle-Mate™	Seal-A-Ridge® AS
Timberline® CS		Tiger Paw™	TimberCrest®
Timberline HDZ® RS		VersaShield®	TimberTex®
Timberline HDZ® RS+			Z®Ridge

+ Choose 1 (from either column)

Leak Barrier	or Attic Ventilation
StormGuard®	Cobra® Exhaust Vent
WeatherWatch®	Cobra® Hip Vent
Extended Dry-in Membrane	Cobra IntakePro®
	Cobra® RidgeRunner®
	Cobra® Rigid Vent 3™
	Cobra® SnowCountry®
	Cobra® SnowCountry® Advanced
	Master Flow® Roof Louvers ²
	Master Flow® Power Attic Vents — Roof or Gable Mount ²
	Master Flow EZ Cool™ Plug-in Power Attic Vents — Roof or Gable Mount ²
	Master Flow® GreenMachine™ Solar or Dual-Powered Roof or Gable Vents ²
	Master Flow® Wi-Fi Attic Vents — Roof or Gable Mount ²
	Master Flow® High-Capacity Dome Vent ²
	Master Flow® Wind Turbines ²
	Master Flow® Aluminum Ridge Vent ²

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For more information visit gaf.com/WindProven

We protect what matters most™

¹15-year WindProven™ limited wind warranty on GAF Shingles with LayerLock® Technology requires the use of GAF Starter Strips, Roof Deck Protection, Ridge Cap Shingles, and Leak Barrier or Attic Ventilation. See GAF Roofing System Limited Warranty for complete coverage and restrictions. Visit gaf.com/LRS for qualifying GAF products. For installations not eligible for the GAF Roofing System Limited Warranty, see the GAF Shingle & Accessory Limited Warranty.
²GAF Master Flow® Attic Ventilation Products are not covered by the GAF Roofing System Limited Warranty. Please visit gaf.com for copies of the limited warranties covering these products.



REFERRAL PROGRAM

Back in 2023 by popular demand.

Refer your friends, family members, colleagues, or neighbors to Excel Exteriors and you'll both receive up to \$250* in credit!

Help Your Friends & Get a Bonus!

*Some restrictions may apply.



Project Timeline



Peace of mind delivered seamlessly during every step of your project.



1

Project Planning

Actions:

Determine Scope of Work, Pick Colors, Schedule Installation

Payment:

N/A

2

Pre-Project Management

Actions:

Pull Permits, Assign Production Manager & Crew, Order Materials

Payment:

N/A

3

Installation

Actions:

Deliver Materials and Dumpster, Prep Home & Site, Begin Install

Payment:

50% due upon material delivery

4

Final Inspection & Cleanup

Actions:

Cleanup site and magnet roll around home, Conduct Final Inspection

Payment:

Collect Final Payment

Client Spotlight



“

Jim Schaefer



I have great things to say about Excel Exteriors, they handled the insurance claim, they protected all the plants and picked up every nail. They completed the house and the boat house in two days. It looks great!

”

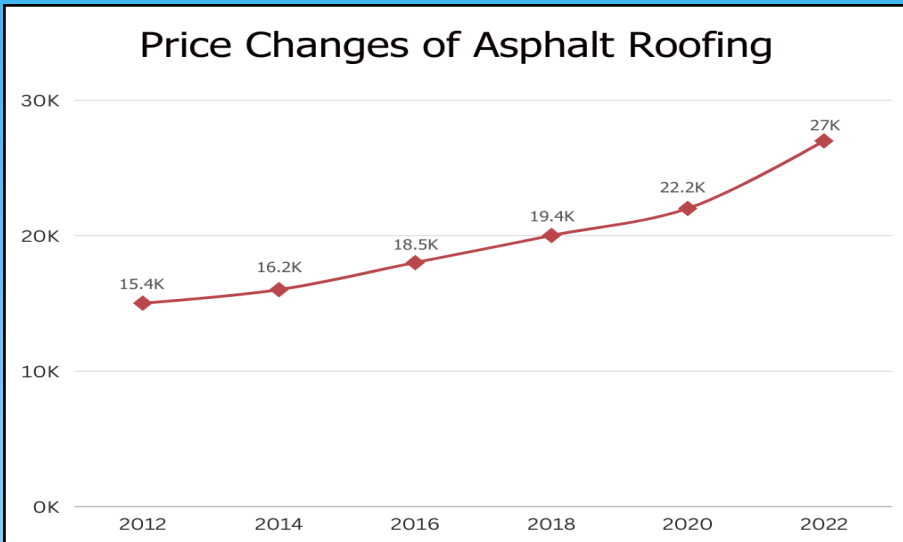




I thought it would be cheaper!

Your roofing project will cost more as time goes by.

The pricing for reroofing can be influenced by various factors that contribute to its increase over time. Some of the common reasons for the rising costs of reroofing include:



Material Costs: The cost of roofing materials, such as shingles, underlayment, flashing, and other components, keep going up.

Labor Costs: As labor costs increase due to factors like inflation, wages, and demand for skilled workers, the overall price of reroofing projects will rise.

Fuel Costs: We use tools, equipment, and vehicles that require energy. Fuel prices, transportation regulations, and logistical challenges influence the cost of transporting materials and equipment to the job site. Higher energy costs will impact a company's operational expenses and, in turn, affect the pricing of reroofing services.

and regulations related to roofing change over time to ensure safety and quality. Compliance with these codes might require additional work or specific materials, leading to increased costs for reroofing projects.

Insurance and Liability Costs: As a licensed contractor, Excel Exteriors carries many types of insurance to cover potential damages or accidents that might occur during the project.

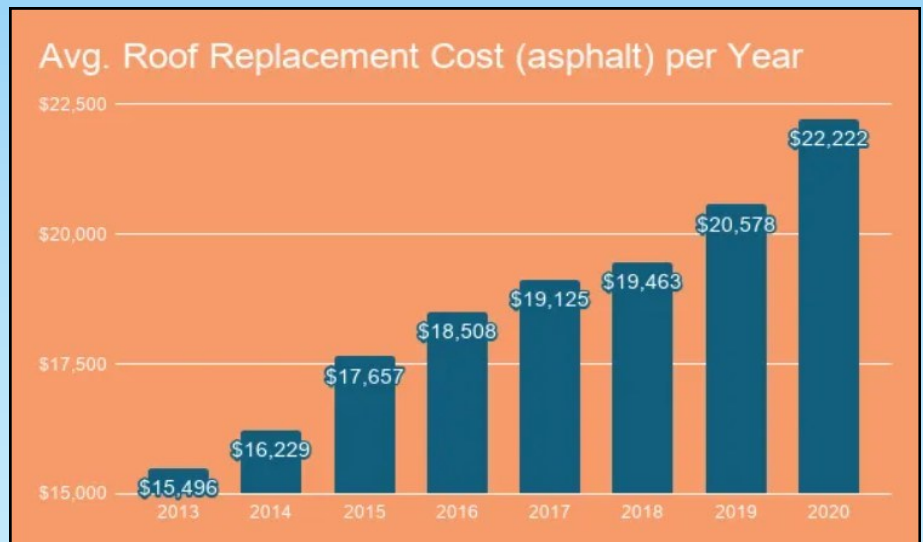
Increased Demand: Natural disasters and extreme weather events, such as hurricanes and storms, will cause significant damage to roofs and increase the demand for reroofing services. This can lead to higher prices due to supply and demand.

Economic Conditions: General economic conditions, such as **inflation** and economic growth, will impact construction materials and labor costs.

Don't wait. It's not going to get any cheaper!

Call Excel Exteriors. Inc!

The best time to replace your roof was two years ago. The second best time is NOW!



Attention U.S. Military Troops:¹

Get a \$250 rebate when you install a qualifying GAF roofing system² on your home and purchase an Enhanced Warranty.³

Valid for installations between
1/1/23 and 12/31/23






Thank you for your dedicated
service and protection.





Roofs for Troops

Enhanced warranty	GAF roofing system	Must be installed by	Rebate USD
 System Plus Limited Warranty	GAF shingles + 3 qualifying GAF accessory products	GAF Master Elite® Contractor or GAF Certified™ Contractor	\$250
 Silver Pledge™ Limited Warranty	GAF shingles + 4 qualifying GAF accessory products	GAF Master Elite® Contractor	
 Golden Pledge® Limited Warranty	GAF shingles + 5 qualifying GAF accessory products	GAF Master Elite® Contractor	

Visit GAFRoofsForTroops.com for a list of qualifying products.

Rebate Claim Instructions

After you receive a copy of your registered enhanced warranty, go to gafroofsfortroops.com and follow the instructions for submitting a rebate claim. Allow approximately 60 days after your roof is installed to receive a copy of your warranty.

To qualify, a completed rebate claim must be received within 90 days of the warranty issuance date found on your warranty letter.



For help submitting your rebate claim, please contact us at **(855) 433-8959** or custserv@gafroofsfortroops.com

¹ Active members, honorably discharged veterans, and retirees of the U.S. military who are legal residents of the U.S. (each, a "Qualifying Individual"). Roof must be installed between 1/1/23 and 12/31/23 on a residence in the U.S. owned by a Qualifying Individual.

² A qualifying GAF roofing system consists of GAF asphaltic roofing shingles and a required number of qualifying GAF accessory products, which varies based on the enhanced warranty selected. Qualifying GAF accessory products include: (1) ridge cap shingles; (2) attic ventilation; (3) starter strip shingles; (4) roof deck protection; and (5) leak barrier. Visit gafroofsfortroops.com for a list of qualifying products.

³ Eligibility requirements, coverage, and restrictions vary based on the enhanced warranty selected. Visit gafroofsfortroops.com for details and to view a copy of each enhanced warranty. Enhanced warranty must be registered by your contractor within forty-five (45) days of installation. If you have not received a copy of your warranty from GAF within sixty (60) days, call GAF at 1-877-423-7663, option 3.

Additional Terms: Offer valid in the U.S. only. Void where prohibited. Limit one rebate per Qualifying Individual and per address. Allow 8 weeks from receipt of claim for shipment of rebate check or as otherwise required by law. GAF is not responsible for lost, late, misdirected, incorrect, incomplete, illegible, damaged, or postage due mail/requests, or for technical errors that may affect the submission, receipt, or processing of rebate requests. Claims received after deadline, incomplete submissions, illegible submissions, or submissions that do not comply with these terms will be rejected and will not be returned. Please keep a copy of the documents you submit for your records. GAF reserves the right to audit all rebate claims, and improper redemption or use constitutes fraud. GAF is not responsible for any rebate check that is lost or stolen.

We protect what matters most™



GO GREEN SOLAR



727-275-0868

www.ineedroof.com

SOLAR PANEL INSTALLATION

Cutting Edge, Clean & Renewable Energy

Excel Exteriors now offers Roofing + PV Solar Options! When a new roof is combined with adding a photovoltaic solar option both the up front savings and the return on investment can be phenomenal. Also, with the addition of solar you unlock the potential for additional government incentives, and more favorable financing terms!

If you would like to find out more about simply let your Excel Exteriors Inc. representative know, and we will be happy to put a customized proposal together for you!



Get a Quote with no obligation!

Residential Installation

Commercial Installation



Save Electricity and Save the Planet



 **727-275-0868**